



ePaper Drop Ballast

How to get to your goal more effectively by "dropping ballast" before a software introduction



"Freed from ballast, it'll go faster!"

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Foreword

Projects are launched because there is a need to do certain things better. Very often the management or divisional management launches a project. Usually a project is "put on top".

That means:

- the employee or the team gets additional tasks.
- more and more tasks have to be completed within the same time/capacity
- in turn is at the expense of quality.
- Many projects take much longer than planned or
- They fail or silt up and
- cause frustration for all concerned.

When we talk about software implementation projects, another point is added. A new software means additional work for the employee. He no longer has the usual procedures, he has to reorient himself in the user interface, processes were adapted for the introduction. Many things are new. Just additional expenditure.

For this reason, before introducing new software, you should first ensure that the **workload is reduced** - we will tell you how:

- Divest yourself of **unprofitable customers!**
- Announce the fight to **time eaters** and **bad processes!**
- Streamline your **software pool!**
- Check your **addresses** and reduce them!

And now we wish you a lot of fun with the implementation!

Sincerely,

your

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